



Success Story: Partnership for best performance

Anthony Veder Rederijzaken B.V., a renowned gas transport company, operates a fleet of 30 modern gas carriers. These vessels are equipped with 56 Laby® Compressors from Burckhardt Compression, all operated under a Framework Agreement. This contract was recently signed and brings significant advantages to Anthony Veder.

The decision to opt for this Framework Agreement is based on Burckhardt Compression's comprehensive service portfolio, which is most efficiently accessible through such an arrangement.

A Framework Agreement ensures the best possible services and benefits. Anthony Veder consistently seeks reliable partners who deliver outstanding quality in products and services, a requirement that Burckhardt Compression can fulfill.

Burckhardt Compression's Framework Agreement includes:

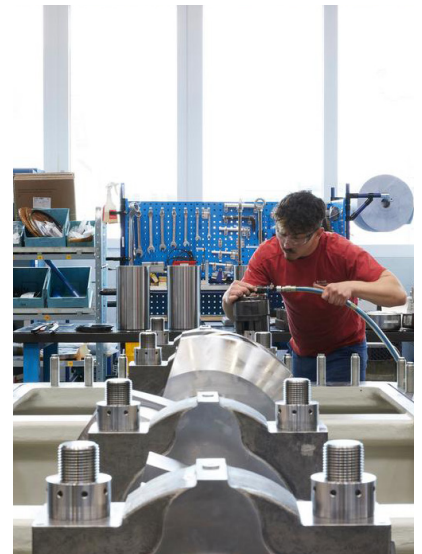
- **Flexible framework approach:** We've introduced a novel concept for our Framework Agreement, allowing greater flexibility.
- **Pre-agreed terms & conditions:** All terms and conditions are agreed upon in advance, streamlining the process.
- **Scalable service scope:** The scope of services is pre-agreed and can easily be expanded as needed.
- **Comprehensive spare parts overview:** Access to "myFleet" Customer Portal for a quick overview of spare parts availability.
- **Unified communication point:** Enjoy the convenience of a single point of contact for all communication.
- **Technical clarifications made easy:** A dedicated contact is available for any technical queries.
- **Regular performance reviews:** We conduct periodic review meetings to ensure optimal performance and satisfaction.



Working as partners is essential.

Customer benefits

- **Operational security** across the globe, ensuring seamless operation of the compressor fleet
- **Precise budget** management with full control
- **Streamlined spare parts procurement** with faster and more efficient ordering process
- **Global communication** efficiency
- **Unrestricted access** to Burckhardt Compression's global resources and service network
- **Partnering** with a sustainable and reliable company
- **Access to premium-quality** products and services



The scope of services is pre-agreed.

"Burckhardt Compression provides us with the assurance that our compressors are well taken care of, alleviating any concerns. The Framework Agreement offers significant advantages: Burckhardt Compression proactively approaches us with effective service concepts and comes up with solutions that showcase their 'outside-the-box-thinking'. Additionally, the delivery of OEM compressor spare parts is expedited compared to scenarios without the Framework Agreement. We are delighted to have entered into this Framework Agreement, as it allows us to rely on a dependable partner for top-notch products and services."

Mary-Ann Licuanan-Trentelman
Tactical Buyer, Anthony Veder Rederijzaken B.V.

Burckhardt Compression AG

24/7 Emergency Hotline: +41 52 261 53 53
aftersales@burckhardtcompression.com
www.burckhardtcompression.com